

COURSE OVERVIEW

Projects may be a major contract or many contracts; this course assists managing the performance correctly and continually. Preventing quality compromises, or proliferation of disputes and claims; and delivering promised results throughout the contract.

COURSE FORMAT

The course is review lectures, practical sessions and realworld examples.

COURSE OBJECTIVES

On completion, delegates will be able to:

- understand contractual aspects of project management and improve the project team performance.
- understand the strategies in contract type selection and tendering.
- be aware of the main types of contract and how it is formed.
- understand the different elements of contract administration.
- appreciate some of the main legal aspects of industrial contracts.
- appreciate Partnering, Benchmarking and Alliances.
- improve their negotiationskills and confidence innegotiating contracts.

- Effective Contract Negotiation
- Contract Change Control Systems
- Procurement Performance Reviews
- Claims and Contract Administration
- Procurement andSupply Chain
- Dispute Resolution

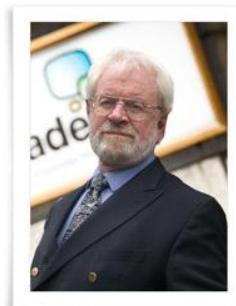
WHO SHOULD ATTEND

Professionals who wantto understand how contract and procurement impact on the project environment. Includes project managers and engineers, andthose who interface with contract and procurement functionsin their day to day work.

CURSE CONTENT

- The Project and Contracting Context
- Alliancing and Partnering
- Contract Basics andStructure
- Contract Teams
- Contract Payment Types
- The Tender Process

THE LECTURER



Dr. Gordon Rankine

Dr. Gordon Rankine – BSc (Electrical and Electronic Engineering), PhD (Computer Engineering), Edinburgh. He has been involved in a wide array of high level engineering, manufacturing and product development projects. He has also provided encryption and data security consultancy services to a number of global organisations. As Adept's Development Director, Gordon is able to combine his software design and development activities with his commitment to providing top-level *Project Management training.*