

FINANCE AND ACCOUNTS IN THE PETROLEUM INDUSTRY (Five Days)

Mr. Andy Parums

COURSE OVERVIEW

A five-day, highly interactive programme designed to give finance, technical and other professionals a clear grasp of the main principles and practice of finance and accounts in the petroleum industry. The emphasis is on worked examples to ensure good learning, and in addition delegates will receive a clear and informative training manual as well as diskettes containing spreadsheets for their own use.

WHO SHOULD ATTEND

The course is aimed at finance professionals who need to develop their expertise and see how it fits into a wider context, and at non-finance professionals who want to understand the financial impact of their activities.

DELEGATES WILL LEARN:

DAY ONE

- ❑ **Introduction to the Oil and Gas Industry.**
 - Supply and demand
 - OPEC and non-OPEC
 - Types of petroleum agreement
- ❑ **The fundamental principles of Finance and Business.**
- ❑ **Key financial aspects of oil and gas.**

DAY TWO

- ❑ **The main finance and accounts information.**
 - Profit and loss account
 - Cash Flow statement
 - Balance sheet
- ❑ **Differences in international accounting standards.**

DAY THREE

- ❑ **Project evaluation: DCF, NPV, RROR and Profitability Index.**
- ❑ **The Cost of Capital**

DAY FOUR

- ❑ **Financing the Company:**
 - Debt
 - Equity
- ❑ **Analysing financial performance.**
 - Key measure – e.g. ROCE, Acid Test
 - Stock markets and company performance – e.g. P/E ratios

DAY FIVE

- ❑ **Principles of Financial Control.**
 - Accounts payable
 - Accounts receivable
 - Treasury and cash calls
- ❑ **Financial Control in oil and gas joint ventures.**

ANDY PARUMS

Summary of Experience:

Mr. Parums is a Widely experienced commercial executive, consultant and trainer in the petroleum business with 21 years international experience in BP and 4 years running own petroleum consultancy.

As an Independent consultant he lead the commercial and financial section of the organisation study of Zadco, Abu Dhabi, commissioned by ADNOC in 1998. He also Lead the commercial and financial sections of the organisation study of National Drilling Company, National Marine Services, Abu Dhabi Petroleum Ports Operating Company and Abu Dhabi Drilling Chemicals and Ports company in 1998.

He also worked as a consultant to BP Exploration Mexico Limited, helping PEMEX Exploration & Production, devise a management system ("EPC") based on assets, key performance measures and performance contracts.

Andy Parums advised BP on the economics of strategies to improve CO2 emission performance, Developing engineering guidelines for BP Exploration to meet the company's environmental goals, and assisted their frontier exploration group in BP Norway develop an HSE strategy.

He delivered training in finance and accounting for Sonatrach (Algeria) Leaders of the Future, 1999; Zadco, Gasco, and ADMA-OPCO in UAE.

Experience in BP:

Head of HSE Planning and Global Consultant in field management

1991-96. Responsible for advising BP Exploration Board and Field Management on business performance improvement, HSE performance improvement and technology transfer.

Head of market and energy analysis,

BP America 1988-91. Responsible for corporate strategy development, financial analysis of acquisition targets, market analysis of electricity, gas, nuclear, coal and oil markets. Conduct company resource and manpower plans.

Manager Strategic Business Development,

BP Exploration HQ 1984-86. Responsible for worldwide acquisitions and divestitures and competitor analysis.

Manager Economics & Planning, BP North Sea 1982-84. All development and strategic planning, including manpower plans. Field economic optimisation. Licence Round evaluations.

Upstream commercial executive

1979-82. Petroleum economics, farm-in and JV negotiation. UK, Norway, North Africa.

Manager international lubricants sales,

BP Oil 1986-88. Fleet of agents and distributors in countries with no BP presence. Soviet bloc, Nigeria, Norway, Japan, Korea, South America and more.

Commercial analyst BP Oil 1975-79.