

PETRO-TEC

Petroleum Technology & Engineering Consultants



Date:

Ref:

Attn: Petroleum Exploration Companies and Oil Ministries

Dear Executive

LICENSING ROUNDS, FARM-IN, FARM-OUT SERVICES For Government and Petroleum Exploration Companies

Introduction:

PETRO-TEC is an International Petroleum consultancy company based in the Free Zone of the United Arab Emirates (UAE), with an office in The United Kingdom, London, and representatives in several other countries.

PETRO-TEC specializes in:

- **Exploration Acreage Promotion, Farm-in & Farm-out consulting**
- Petroleum Economics and Prospect Evaluation.
- Reservoir Management & Petroleum Studies
- Field Development Planning, IOR, EOR.
- Reservoir Simulation Studies
- Petroleum Training and capacity building

We would like to extend our services to your firm and **serve in promoting the Free Blocks or equities from your company blocks.**

By Promoting your Blocks PETRO-TEC widely increases the number of interested companies so you receive more enquires and more offers (Finding that keen buyer). We deliver your Promotion Flyer and project introduction to the right people in the right companies worldwide. PETRO-TEC Project Promotion service is quick and efficient in introducing your project to a receptive global audience of New Venture professionals.

We can upload your data (Seismic, Gravity, Well data, and any reports) to our website and alert International companies to your offered blocks. Interested companies can view your data using our online data room service which helps the technical staff to view the data and decide on the opportunity without having to travel.

The Interested parties may contact YOU directly to engage in technical and commercial discussions.

Alternatively, if your project needs to be handled more discreetly, or if you need more data consolidation, preparation of Summaries and technical reports, we can do that as well – ask for details.

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PETRO-TEC, is dedicated to bringing buyers and sellers together by providing the global New ventures community with the legal and commercial framework to Acquire and Divest Oil & Gas assets in the most efficient and cost effective manner.

PETRO-TEC is used by many companies worldwide to farm-out, sell and trade of oil and gas assets on a global basis.

For a license round there are four fundamental topics to consider:

1. The ability to sort, collate, gather and recondition oil industry data in disparate formats and media types into comprehensive and complete data set(s).
2. A thorough understanding of the industry disciplines such as geology, geophysics ...etc. but more importantly to know what potential investors need to be able to make that crucial decision to invest.
3. To reach the widest possible audience with the project promotion so as many oil companies as possible are aware that a 'ground floor' opportunity exists.
4. A method to showcase opportunities to the widest possible audience in the most convenient and efficient manner thereby attracting more companies to participate in a license round.

PETRO-TEC has vast experience in all of the above which makes PETRO-TEC the ideal partner for Licensing Rounds. We have done exploration promotion for **South Africa, Sudan, Oman, Chad** (JV with EZ-Data-Room of UK), and is currently negotiating with **Mauritania and Chad**.

Data Retrieval and conditioning services:

- Document scanning
- Well log scanning and digitizing
- Seismic Scanning
- Tape transcription

G&G data set preparation:

- As geotechnical people with years of experience in the upstream industry we know what oil companies are looking for when deciding to invest in new acreage. PETRO-TEC and its associates EzDataRoom are known throughout the world for helping companies prepare assets for divestment.

Project promotion:

- When marketing an oil and gas project, a commodity or anything it is vitally important that the maximum number of companies and senior executives know. If they do not know they cannot bid!
- PETRO-TEC and its associates have one of the largest and most focused client networks in the industry. Over 1300 oil companies and 3000+ senior executives have asked to be registered with us to be notified about new venture opportunities. We deal at the very highest levels within oil companies because it is those people who make decisions about where to invest millions of dollars.

Fast and efficient project reviewing mechanism:

- PETRO-TEC provides Virtual Online Data Rooms for the O&G industry (VODR).
- New ventures people are busy. They are tasked to review hundreds of deals each year to pick the ones that they believe will be more successful than others. The consequence is that many good projects are discarded without being reviewed for reasons such as, time, cost, travel, visas, hotels and holidays.
- The purpose of a VODR is to overcome these obstacles by making the project review 'convenient'. Without having to leave their office they can review a project (post CA) over a longer period and at a time that suits their busy schedules. They can even delegate a G&G team to review an online project. The result is that more companies review an online project which results in more interest and more offers.
- With the VODR, files can be viewed without them being downloaded. This unique feature has three immediate benefits:
 - a. The VODRs are fast
 - b. Maximum security
 - c. There is NO file size restriction, even multi-gigabyte files such as 3D seismic can be viewed live and interactively in real time

All of the above without a user downloading a file (fast, convenient, efficient and secure).

And more:

- In addition to the above we have a specialist team who prepare project flyers and Information Memorandums. The team is lead by a geologist who understands the upstream industry and advises on data preparation and data package content.

We respect that the data belongs to the Government / National Oil Company. After the project has finished we delete everything from our systems and return all files and data in modern digital formats to the NOC for their data repository. **If the NOC does not have a modern electronic document and data management system we can return all files and data in our own product called WebDataView.**

WebDataView (WDV) is a fast archiving and retrieval system based on 'cloud' computing technology. Not only will we return everything in a WDV systems package (hardware and software) but we will also train local NOC staff to populate the system with new files and data as it arrives in the future.

The above is a general outline of the services we provide. More detailed information are in the attached sheets with an outline of a commercial submission.

Yours Sincerely,



Dr. Omar B. Abu-elbasha
MD. PETRO-TEC